



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

October 30, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$174,281	56
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$49,207	15
Hatton, Catherine E.	Long Island Insurance Solutions	\$48,010	30
AmeriLife		\$45,483	35
Barta, Devin M.	Barta Insurance Agency	\$44,195	10
Ahlbum, Tim	Health Coverage Solutions	\$38,812	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$37,535	4
Lemar, Mike	Sunshine State Agency	\$35,615	20
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$32,422	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$31,367	9
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$26,317	11
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$25,895	7
Maisonet, Joseph	Maisonet Insurance Agency	\$21,598	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$20,932	15
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$20,772	1
Rosati, Lisa	Rosati Insurance Agency	\$14,040	4
Maisto, Stephen	Senior Health Solutions	\$13,984	6
Clark, John W.	Senior Solutions Insurance Agency	\$13,018	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,540	8
Centerstone Insurance & Financial Svcs.		\$10,235	4
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Finkelstein, Sara	Finkelstein Insurance Agency	\$9,684	1
Nelson, Clinton R.	MA Plan Services	\$8,772	2
Bowes, Rick	Bowes Insurance Agency	\$8,544	1
Senior Services of North America, Inc.		\$8,384	8
Catron, Edward A.	Catron Insurance Agency	\$8,280	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$8,192	7
Centurion Agency, Ltd.		\$7,792	3
Greenberg, Joshua K.	Greenberg Tax & Insurance Services	\$7,547	1
Wilgus, Allison M.	Wilgus Insurance Agency	\$7,433	1
Zion, Joseph S.	Zion Insurance Agency	\$7,332	1
Edwards, Jackson IV	Edwards Insurance Agency	\$7,307	2
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$7,102	3
Ahmed, Nur N.	Ahmed Insurance Agency	\$6,504	3
Graham, Carter	Shoreline Financial	\$6,323	2
Wildgoose-Carroll, Jevanka J.	Wildgoose-Carroll Insurance Agency	\$6,252	1
Haft, Gary S.	JMH Advisors, Inc.	\$6,204	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$6,144	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$5,856	1
Abadjian, Pierre	Abadjian Insurance Group	\$5,844	3
Vickers, Jordan	Vickers Insurance Agency	\$5,796	2
Savage, Gina	Savage Insurance Agency	\$5,640	2
Chacon, Cesar	The Insurance Hub	\$5,524	7
Skolnick, Hal S.	Skolnick Insurance Agency	\$5,148	1
American Eagle Consultants, Inc.		\$5,127	4
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$5,124	1
Agent Pipeline, Inc.		\$5,108	3



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#### Bronze Producers (\$2,500 - \$5,000)

Hirsch, Susan J.	Hirsch Insurance Agency	\$4,931	2
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$4,848	1
Platinum Choice Healthcare		\$4,716	1
Alan, Stuart	Senior Care Insurance Center	\$4,631	1
Long Island Health Plans, Inc.		\$4,600	4
Your Health Insurance Agency, Inc.		\$4,592	4
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$4,536	1
Wroblewski, Robert M.	SOS Insurance Group	\$4,380	3
McGuigan, Shirley A.	McGuigan Insurance Agency	\$4,352	2
Schuler, James F.	Consumer Group Services, Inc.	\$4,343	1
Cancio, Maria	Cancio Insurance Agency	\$4,332	1
Heller, Mark	Heller Insurance Agency	\$4,331	1
Daley, Sheila G.	Daley Insurance Agency	\$4,308	1
Newman, Michelle	Newman Insurance Agency	\$4,284	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$4,083	2
Pollier, Robert L. Jr.	Senior Management Services	\$3,888	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,768	1
Averill, Steven B.	Averill Insurance Agency	\$3,768	1
Waxman, Andrew B.	Waxman Insurance Agency	\$3,768	1
Rapini, Duane M.	Rapini Insurance Agency	\$3,707	2
Geldin, George J.	Geldin Insurance Agency	\$3,696	1
Donato, Anthony L.	Donato Insurance Agency	\$3,647	1
Kovler, Mark A.	Kovler Insurance Agency	\$3,612	1
Pinnata, Mark C.	Pinnata Insurance Company	\$3,612	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,587	2
Senior Insurance Marketing, Inc.		\$3,528	2
Rushing, Robbie D.	Rushing Insurance Agency	\$3,480	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,456	1
Sklar, Susan T.	Sklar Insurance Agency	\$3,396	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,359	1
Iwill Advisors, Inc.		\$3,300	3
Schoeck, Edward D.	Schoeck Insurance Agency	\$3,276	1
Futurity First Insurance Group, Inc.		\$3,252	2
AMAC Senior Resources Network		\$3,240	1
Tretola, Joseph J.	Tretola Insurance Agency	\$3,240	1
Esch, Jagger W.	Esch Insurance Agency	\$3,168	1
Shaw, Tim	Shaw Insurance Agency	\$3,168	1
James M. Gray, Inc.		\$3,156	1
Linq Group Benefits, LLC		\$3,108	1
Katlin, Andrew	Katlin Insurance Agency	\$3,107	1
Daley, Michael A.	Daley Insurance Agency	\$3,096	1
Professional Group Plans, Inc.		\$3,048	4
Financial Grade		\$3,024	1
Lewis, Zach S.	Lewis Insurance Agency	\$3,024	1
Crespo, Ruben	Crespo Insurance Agency	\$2,940	1
Darden, Yota R.	Darden Insurance Agency	\$2,844	1
Derevensky, Jackie	Derevensky Insurance Agency	\$2,844	1
Lerner, Stanford J.	Lerner Insurance Agency	\$2,844	1
Lin, David S.	Lin Insurance Agency	\$2,736	1
Medsupps Solutions, LLC		\$2,688	1
Zimny, Robert S.	Zimny Insurance Agency	\$2,688	1
Gassett, Sue A.	Gassett Insurance Agency	\$2,592	1
Belhomme, Stefan	Belhomme Insurance Agency	\$2,520	1



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

October 30, 2016

### Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$22,900	Payant, Thomas A.	\$20,100
Sheldon, Paul, CLU, ChFC	\$20,772		

### Platinum Producers (\$15,000 - \$20,000)

Stevens, Ray	\$19,643	Ahlbum, Jon	\$15,761
Sachs, Kerry	\$18,083		

### Gold Producers (\$10,000 - \$15,000)

Kempler, Gary S.	\$14,736	Graham, Christopher N., CLU	\$10,823
Barta, Devin M.	\$13,919	Sanders, Barbara L.	\$10,187
Holzman, Robert	\$12,203		

### Silver Producers (\$5,000 - \$10,000)

Kingsley, Beverly J.	\$9,850	Wildgoose-Carroll, Jevanka J.	\$6,252
Finkelstein, Sara	\$9,684	Maisto, Stephen	\$6,228
Mangini, Nicholas L.	\$9,084	Caravousanos, George J. Jr.	\$6,144
Bowes, Rick	\$8,544	Westfall, Edward B.	\$6,048
Rosati, Lisa	\$7,944	Bullard, Janet C.	\$5,856
Hall, Tiffany	\$7,728	Peltz, Arnold	\$5,344
Cortes, Julio C.	\$7,716	Diehl, James	\$5,316
Mollica, Rosanna	\$7,547	Ottovegio, Xiomara	\$5,184
Wilgus, Allison M.	\$7,433	Ranney, Eugene	\$5,172
Zion, Joseph S.	\$7,332	Skolnick, Hal S.	\$5,148
Stevens, Jason	\$7,067	Rosen, Paul J.	\$5,124
Edwards, Jackson IV	\$6,575		



## Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

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Bronze Producers (\$2,500 - \$5,000)

Chard, Dani L.	\$4,920	Vickers, Jordan	\$4,332
Hansen, Keith M.	\$4,896	Heller, Mark	\$4,331
White, Cheri L.	\$4,896	Daley, Sheila L.	\$4,308
Dibisceglie, Darrin J.	\$4,872	Newman, Michelle	\$4,284
Atwood, Susan E.	\$4,848	Cafone, Louis	\$4,152
Lapriola, Frank C.	\$4,848	Barnes, Robert W.	\$4,140
Bock, Frederick	\$4,716	Aarons, Neill	\$4,092
Alan, Stuart	\$4,631	Hirsch, Susan J.	\$4,092
Hatton, Catherine E.	\$4,584	Carvo, Andrew M.	\$4,020
Balogh, Christian J.	\$4,548	Ripoll, Glenn A.	\$3,948
Freifeld, Mitchell S.	\$4,536	Keil, Russell	\$3,924
Handal, Charles J.	\$4,536	Omid, Robert	\$3,888
Dega, Brigett L.	\$4,488	Mager, Alexander M.	\$3,880
Lauer, Deborah	\$4,392	Garofalo, Joseph	\$3,876
Hackmeier, Jeff D.	\$4,343	Gilbert, Brian	\$3,816
Benaïm, Eduardo	\$4,332	Schneider, William C.	\$3,780
Abbatiello, Vincent	\$3,768	Carless, Tamara M.	\$3,108
Averill, Steven B.	\$3,768	Schwartz, Matthew	\$3,108
Pfeffer, David	\$3,768	Velez, Maritza	\$3,108
Waxman, Andrew B.	\$3,768	Glickman, Abraham	\$3,107
Graham, Christopher C.	\$3,720	Daley, Michael A.	\$3,096
Geldin, George J.	\$3,696	Gordon, Daniel	\$3,084
Campana, Diana M.	\$3,672	Dupree, Leesa	\$3,024
Bahlkow, Valerie J.	\$3,648	Thornberry, Ivan R.	\$3,024
Donato, Anthony L.	\$3,647	Weir, Maurice L.	\$3,012
Jacobson, Sandy	\$3,647	Davis, Brian E.	\$3,000
Primack, Neil E.	\$3,624	Keaveny, Patrick	\$2,960
Kovler, Mark A.	\$3,612	Crespo, Ruben	\$2,940
Pinnata, Mark C.	\$3,612	Napoleon, Nicole	\$2,928
Pearson, Joseph F.	\$3,600	Bono, Peter F.	\$2,927
Twyman, Kyla C.	\$3,563	Lembcke, Julia	\$2,927
Hildebrand, John P.	\$3,552	Bechtold, Edward H. III	\$2,844
Rushing, Robbie D.	\$3,480	Darden, Yota R.	\$2,844
Graham, William C.	\$3,479	Feldman, Lois M.	\$2,844
Heck, Douglas S.	\$3,468	Gordon, Ian	\$2,844
Rutstein, Michael W.	\$3,456	Pala, John P.	\$2,844
Berkowitz, Barnett	\$3,396	Puro, Miko M.	\$2,844
Lucas, Richard	\$3,396	Cooper, Natalie L.	\$2,832
Sklar, Susan T.	\$3,396	Demeis, Natalina	\$2,782
Sonzogni, Brett	\$3,396	Celorio, Silvia M.	\$2,759
Ulayyet, Fred M.	\$3,359	Lin, David S.	\$2,736
Earle-Dennis, Camile T.	\$3,276	Ahmed, Nur N.	\$2,688
Haft, Gary S.	\$3,276	Cornett, Joshua	\$2,688
Maragni, Martin P.	\$3,276	Murphy, Stacy	\$2,688
Saylor, Dexter R.	\$3,276	Post, Joshua	\$2,688
Lambert, Gary	\$3,240	Zarr, Laurie G.	\$2,688
Lowe, Judith C.	\$3,240	O'Reilly, Kathleen S.	\$2,686
Tretola, Joseph J.	\$3,240	Coughlin, Thomas J.	\$2,676
Borosak, William J. Jr.	\$3,191	Dye, Lauretta A.	\$2,676
Greenstein, Bruce	\$3,168	Aboul-Hosn, Haitham M.	\$2,592
Haass, David	\$3,168	Gassett, Sue A.	\$2,592
Pearson, Lisha	\$3,167	Belhomme, Stefan	\$2,520
Ross, Steven P.	\$3,156	Russo, Alan	\$2,512